

**The Golden Record Inventory:** Identify and curate the proprietary industry data needed to train specialized digital teammates.

### **Mandate: Moving from Content Distribution to Capability Stewardship**

**Instructions:** Use this inventory to identify and curate the proprietary industry data needed to train specialized digital teammates for your constituents. A **golden record** is a high-fidelity example of "best-in-class" work that serves as the source code for an agent's logic.

#### **Pillar 1: Performance Artifacts (The "How")**

Identify the top 20–30 documents that represent the "Gold Standard" of your profession.

- **Winning Work:** Successful proposals, audit reports, strategic plans, or legal briefs.
- **Correction Data:** Redlined drafts that show the "before and after" of expert refinement.
- **The Nuance:** Annotations explaining *why* a certain decision was made in a complex scenario.

#### **Pillar 2: The "Standard of Care" (The "What")\*\***

Define the regulatory and ethical boundaries of your specific industry.

- **Compliance Frameworks:** The non-negotiable rules or laws unique to your profession.
- **Ethical Constraints:** The industry-specific "No-Fly Zones" that must be hard-coded into the **Agent Charter**.
- **Technical Glossaries:** The precise terminology used within your functional niche.

#### **Pillar 3: The Expert Context (The "Who")**

Map the uniquely human judgment—the **human alpha**—of your industry's top performers.

- **Decision Logic:** Interviews with "Masters" of the craft explaining how they handle "grey areas."
- **Relationship Nuance:** Protocols for how to handle high-stakes human interactions (e.g., patient care, client negotiation).
- **Intuition Triggers:** Identifying the signals that tell an expert when a standard process should be overridden.

**Next Step:** Use this inventory to populate the **Equip (Knowledge)** layer of the **D.E.S.I.G.N. Protocol** for your member-facing agents.